

### WE BUILD VALUE





### E NEXA SKYGARDEN APARTMENTS

#### **CHARACTERISTICS OF 100% WELL-BEING**

#### **BUILDING WARRANTY**

12-month construction guarantee and no-questions-asked liability for defects.



LOBBY



SURROUNDING TERRITORY



PRIVATE POOL



**PRIVACY** 



EQUIPPED
WITH FURNITURE



EQUIPPED KITCHEN



ZEN SPACE



ELECTRIC REFUELING

A complex of private apartments with hanging gardens and lounge areas on terraces and rooftops. The relaxed atmosphere on the outside is filled with inner energy.

The authors of the project have thought through every element – from high ceilings for an air-filled space to convenient parking spaces for vehicles.

TOP-CLASS
PROPERTY
MANAGEMENT
AND CONCIERGE
SERVICE







### E NEXA SKYGARDEN APARTMENTS

**BALI: INVESTMENT PROSPECTS** 



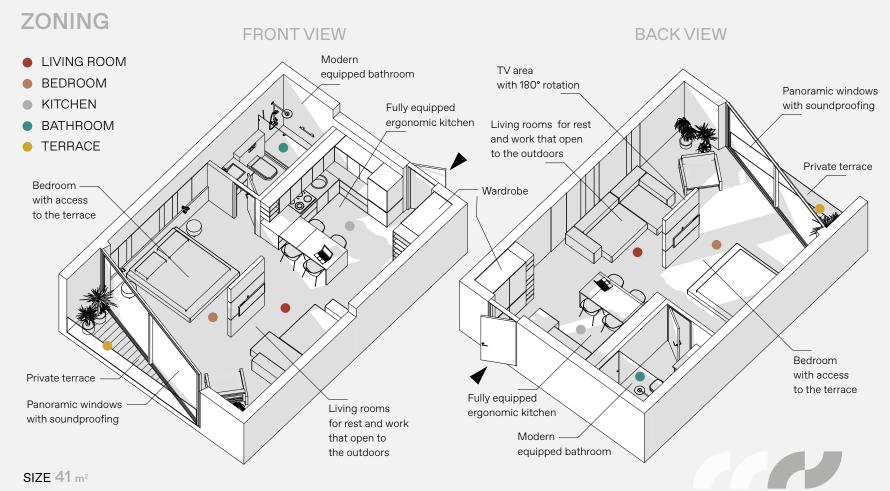
OUR JOB IS TO ENSURE CONFIDENCE IN YOUR INVESTMENT. GET THE MAXIMUM WITH COMPETENT NEXA SOLUTIONS





## TOROIDA

### NEXA SKYGARDEN APARTMENT WITH HIGH-QUALITY FURNISHINGS AND FUNCTIONAL DESIGN





## NEXA SKYGARDEN APARTMENTS

#### LIVING ROOM





#### SKYGARDEN APARTMENTS

An atmosphere of casual luxury for jetsetters, celebrities, financiers and nomads. Modern architectural technology: the central panel with TV can be rotated through 180°. Maximum natural sunlight and plenty of air: panoramic windows, 3.4 meter high ceilings.











Functional floor plan with zoning of public and private spaces, access to the terrace on both sides. The color palette gently envelops the visitor and creates the feeling of a psychological cocoon.



### E NEXA SKYGARDEN APARTMENTS

#### **BESPOKE DESIGN**



HIGH QUALITY, HAND-PICKED NEO-LUXURY INTERIOR OPTIONS, ALL UNITS DELIVERED COMPLETELY TURNKEY.

Super chic and minimalist white and neutral colours are perfect for those looking for a fresh atmosphere with a sophisticated touch. All furnishings and decorations are bespoke.



## NEXA SKYGARDEN APARTMENTS

#### **KITCHEN**





#### SKYGARDEN APARTMENTS

The space adapts to the mood and needs of the guests. Practical furniture allows you to work remotely and discover culinary delights in a resort atmosphere.



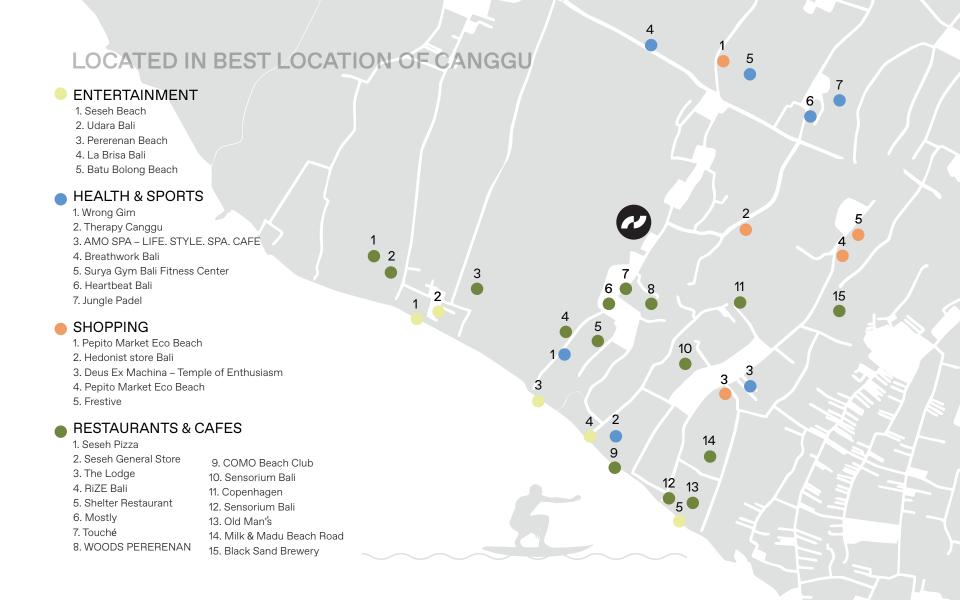








Emotional design is the art of creating an impression that lingers in the memory and triggers feelings of unspoken gratitude and genuine joy. Peace, tranquility, serenity and absolute relaxation reign inside the apartments.







#### **ECO AND SUSTAINABLE**

Sustainability through functional design, ecological building materials and innovative technology.



#### **EXCEPTIONAL SERVICES**

First-class service is provided for guests and residents.



#### RESORT FACILITIES

Various types of facilities for relaxing and working.

DISCOVER A PLACE THAT FEELS LIKE HOME



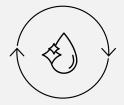
#### NEXA SKYGARDEN APARTMENTS

#### CONCEPT: SUSTAINABILITY + SMART + WELL-BEING = SUCCESS



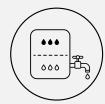


On-site recycling and waste management practices integrated into resort operations.



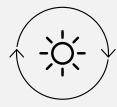
WATER MANAGEMENT

Rainwater catchment systems, sprinkler systems and wastewater treatment to minimize water consumption.



WATER FILTRATION

Filtration with advanced water filtration for everyday use.



SUSTAINABLE COOLING

High-quality insulation and innovative cooling technology ensure a better experience and a reduction in operating costs.



SOLAR PANEL

A renewable energy source that supplies part of the communal areas with electricity and, once installed, doesn't release any greenhouse gasses, so it doesn't harm our environment.



GREEN BLOCK TILE

Recycled coal by-products converted into lighter, stronger geopolymer concrete blocks.











COWORKING



**SWIMMING POOL** 



SPORTS AREA



MASSAGE SERVICE



SUNSET POINT

FACILITIES & SERVICES

A variety of selected hotel and residential facilities for the comfort of guests and investors, including a clubhouse, a massage service, a swimming pool and a sunset point.









ELECTRIC REFUELING



PRIVATE DINING



F&B SERVICE



HOUSE KEEPING



CURATED PROGRAM

**GUEST SERVICES** 

Property management and concierge service at the highest level.

Is an exclusive three-storey villa nestled in the heart of Canggu. This premium villa has three bedrooms, three bathrooms and two balconies with stunning views of lush paddy fields.



NEXA architects have built serenity into the code: harmonized ergonomics of planning solutions for each level, second light, panoramic glazing, triple balcony railings, automatic curtains – instant transformation of the introversion of the premises into the vastness of the outside world.



The beauty of the wood and the whimsical play of textures create a harmonious environment with a special feel.







# NEXA COMPLETED

#### NEXA WOOD RESIDENCE

The first floor is a place of tranquility. Meetings with friends, culinary experiments, the smell of freshly brewed tea and the cozy light of a lamp above the sofa.

The level of lighting, the shading of the walls, the synthesis of laconicism and functionality – everything contributes to serenity.









Three floors with maximum privacy. The synthesis of relaxation and creative energy was created by designers: high-quality materials, exquisite colour tones, collectible furniture for 5\* hotels.









# NEXA COMPLETED

#### NEXA WOOD RESIDENCE

Bionic design elements emphasize the tranquil atmosphere. The interiors are decorated in authentic natural tones, and petrified wood over a million years old has been used in the house.

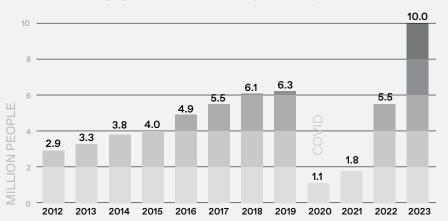






## NEXA: A COMPREHENSIVE OVERVIEW

#### NEXA: A COMPREHENSIVE OVERVIEW BALI TOURISM STATISTICS 2023



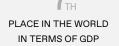


**ECONOMIES** IN THE WORLD by 2030

## INTERNATIONAL TOURISTS TO BALI









**INFLATION** RATE PER YEAR



ANNUAL ECONOMIC **GROWTH** 



#### **NEXA: HOTEL MANAGEMENT**

#### HOTEL OPERATIONS MANAGEMENT:

Professional management in the hospitality industry increases the profitability of your property by optimizing operations, increasing occupancy and minimizing costs.



- Hotel occupancy: increasing profits
- Staff management: selection, training and adaptation
- Quality control of the hotel services offered
- Management of the restaurant
- ✓ Accounting
- Legal services
- Hotel supplies
- √ Software service support

#### SALES AND MARKETING MANAGEMENT:

A centralized reservations department increases sales and room occupancy by an average of 25-30% and reduces costs by 10-40%.



- Marketing: Advertising and PR
- Centralized reservations department
- Central sales department
- Price management depending on occupancy and season
- Development of new services and sales areas
- Regular reporting

#### FINANCIAL MANAGEMENT OF THE INSTITUTION

The profit margin of a hotel depends on the professional organization, planning, management and control of its finances.



- Strategic planning
- Budgeting
- Cost control and optimization
- Financial reporting
- Analysis of the efficiency and effectiveness of facilities

#### HIGHLY SPECIALIZED EXPERTS FOR YOUR REAL ESTATE:









**MARKETING** DEPARTMENT **PERSONAL** MANAGER



CENTRAL SALES



**FINANCIAL** DEPARTMENT



DEVELOPMENT

STRATEGY



**HOTEL AND** RESTAURANT AUDIT



STAGES OF INTERACTION WITH PROPERTY MANAGEMENT:







DEPARTMENT

MANAGEMENT

**FACILITY** 

ONGOING ACTION PLAN MANAGEMENT PERFORMANCE MONITORING

RESERVATIONS DEPARTMENT

**DEPARTMENT** 

## PROJECT

#### NEXA SKYGARDEN APARTMENTS

#### INVESTMENT PROPOSITION

#### PROPERTY APPRECIATION





**25**%

CT BY

BY PROJECT
 HANDOVER

BY YEAR 3 OF
 OPERATION

At the time of completion, prices will rise by more than 25%.

The resale value after 3 years of operation will be more than 40% higher than the off-plan prices.

With the growth of the Canggu area and the revenue streams for the property, values are expected to increase by almost 50% by the fifth year of operation.

## CONSERVATIVE RENTAL YIELD OVER 10 YEARS



15.3%

ANNUAL YIELD

Comprehensive and first-class hospitality and investor services.

Professional marketing, sales and revenue management.

Asset protection and complete property maintenance.

Monthly reporting and income distribution.

### INVESTOR BENEFIT SUMMARY



18.3%

TOTAL AVERAGE ROI
 OVER 10 YEARS

Property management with 100% control and flexibility for investment or personal use.

Optional residence of the investor, stays, maintenance or complete management of the investment.

Visa, tax and residency advice and services via NEXA Concierge and partner network.

## NEXA SKYGARDEN APARTMENTS

#### INVESTMENT EXAMPLE

	MONTHLY AVERAGE	YEARLY AVERAGE
AVERAGE DAILY RATE	\$100	\$100
AVERAGE OCCUPANCY	69%	69%
OPERATING REVENUE	\$2,139	\$25,668
OPERATING COSTS	\$876	\$10,523
Manpower	\$235	\$2,823
• Reception lounge • Housekeeping • Gardening • Maintenance • Security		
Utilities	\$213	\$2,566
• Internet and Water • Share	net and Water • Shared Facilities	
Management Fees (20%)	\$427	\$5133
• Sales and Marketing • Property Management		
OPERATING PROFIT	\$1,262	\$15,144
RENTAL YIELD IN \$	\$1,262	\$15,144
Rental Yield in %	1,275%	15,3%
AVERAGE CAPITAL	\$2,479	\$29,750
Appreciation in \$		
Average Capital	\$247	\$2,970
Appreciation in %	0,25%	3%
Total Average ROI in \$	\$1,509	\$18,114
TOTAL AVERAGE ROI IN %	1,525%	18,3%

- The investment model is based on moderate assumptions about 10-year average values.
- Revenues and occupancy are projected based on actual historical data for the Canggu area between 2022 and 2023.
- ADR is net after Local Government Taxes, Agent Fees (such as OTAs) and any Service Charges that may apply.





















UNIQUE EXPERIENCES



COMPLETE HOSPITALITY MANAGEMENT



MAINTENANCE AND ASSET PROTECTION



SALES AND MARKETING



INVESTMENT EXIT & RESALE MANAGEMENT

**INVESTOR SERVICES** 

We offer first-class service for investors. Complete experience-based management solution.

## WHAT COMES NEXT?



TAKE A LOOK AT THE NEXA PRODUCT AND LIFESTYLE BROCHURE



VISIT OUR SHOW UNITS
OR ARRANGE A VIRTUAL TOUR



REQUEST DOCUMENTS

AND RESERVE YOUR PROPERTY

